

ALCIVIA ADVISOR

MONTHLY NEWSLETTER - MAY 2021

GRAIN OUTLOOK: RISK MANAGEMENT: THE KEY TO PROFITABILITY

By Beth Holding, Grain Sales Leader

Our mission statement at ALCIVIA is advancing our customers through innovative and responsible solutions. In reflecting on this statement, especially the responsible solutions portion, we understand we must take the emotion out of the market volatility and focus on risk management. This applies to both producer solutions and solutions for the company.

With extreme volatility, the risk for the end user grows exponentially. With the margins on grain being pennies in some cases, ALCIVIA needs to protect our exposure on purchased grain.



To read the full article, scan the QR code or visit ALCIVIA.com/grainoutlook

SAFETY

Spring means farm equipment on the roads

Changes in season also bring changes on the road. Learning to share the road with farm equipment is essential to driving safely.

- **Be alert.** Recognizing you're in a rural environment and being alert will help you avoid dangerous situations.
- **Slow down.** Stay at least 50 feet behind the equipment.
- **Yield.** Give farm equipment the right of way when it is traveling the opposite direction.
- **Pass carefully.** Never pass in a no passing zone.
- **Be patient.** A few extra minutes on the road could save a life.

COMMUNITY CORNER

ALCIVIA awards 25 scholarships to aspiring local youth leaders

ALCIVIA is pleased to announce the winners of our annual scholarships. The cooperative recently presented 25 scholarships of \$1,000 each to a group of local high school seniors and collegiate students pursuing post-secondary education. Scholarships were awarded during ALCIVIA's annual scholarship reception, that was held virtually to bring students together from across the state of Wisconsin. Recipients were able to discuss future goals and aspirations with ALCIVIA leadership during the reception. ALCIVIA has awarded almost 900 scholarships totaling more than \$440,850 to students since 1989 in support of building a strong future for its members, its communities, and the world.

"For many years, ALCIVIA has demonstrated a commitment to investing in the future of agriculture and the communities it serves. Providing scholarships for the children of co-op members is just one of the many ways ALCIVIA delivers on that commitment. This year's recipients are poised for a bright future," said Jim Lange, ALCIVIA's board chairman.



FALL FERTILIZER

ALCIVIA's agronomy team is diligently working on putting together a strong fall fertilizer program. Get your pricing locked in while commodity markets are strong.

Contact your local agronomist about fall fertilizer pricing along with 2023 Verity Business Solutions options.

ALL. TOGETHER. CONVENIENT.

With the ALCIVIA app, you can:

- Get real-time bids
- eSign contracts
- Stay up to date with the latest at ALCIVIA grain

DOWNLOAD THE ALCIVIA APP TODAY!



POWERED BY **BUSHEL**

SCAN TO
DOWNLOAD



SHOW US YOUR TAG WE'LL GIVE YOU A BAG

Show us the tag of your current calf feed and receive a bag of our Calf Xcellence Feed to try.

VALID THROUGH MAY 15, 2022



To get your bag, scan the QR Code
or visit ALCIVIA.com/calfpromo

CONNECT WITH US
ON SOCIAL MEDIA



CALENDAR OF EVENTS



WISCONSIN FARM TECH DAYS

July 12 - 14 – Visit us in the Agribusiness Red Tent, Booth #64
Roehl Acres Farm & Rustic Occasions, Loyal, WI